

International Conference

October 12-13, 2023



Fortune Tellers??

Unlock the future of internal auditing! Join us at the upcoming conference as we dive into the crystal ball of possibilities and empower auditors to predict and shape tomorrow's success. Don't miss this enchanting opportunity to become the fortune teller of your organization and uncover the secrets to unlocking greater value. Save the date for an extraordinary journey on October 12-13 and discover your destiny as a fortune teller.

Our Special Invited Guests

Dr. Klaus Gressenbauer



Dr. Klaus Gressenbauer is a highly qualified individual with a PhD in Political Science. With nearly two decades of expertise in internal auditing, he possesses extensive experience in the field. Dr. Gressenbauer previously served as the Chief Audit Executive at the European Central Bank. Presently, Dr. Gressenbauer is actively involved in several prestigious roles in European institutions. Moreover, he holds the position of an independent Board member at Acba bank. With his diverse background and multifaceted involvement in prominent institutions, Dr. Gressenbauer brings a Wealth of expertise and knowledge to the conference.



Mr. Robert Cornelisse

Mr. Robert Cornelisse works in the financial sector since 1980 including management and internal audit functions. Since 1991, Mr. Cornelisse also works as an independent internal auditing consultant and as provider of training courses in that field. He has worked as CAE at the Netherlands Authority for the Financial Markets. His primary focus is on operational and IT auditing, while he is also skilled as forensic auditor. He provides extensive support in the field of auditing, primarily to Internal Audit Functions in several countries such as Armenia, Bosnia and Herzegovina, Moldova, Ukraine, Russian Federation, Romania, Serbia, Macedonia, Latvia, Slovenia, Czech and Aruba. He is also involved in international audit training programs.

Mr. John Chesshire

Mr. John Chesshire has over 24 years' experience working in the internal audit, risk management, business improvement and governance fields. He is an Independent Internal Audit Committee Chair, has been Chief Assurance Officer for the States of Guernsey and runs his own training company. He has delivered training courses and seminars to twelve Institutes of Internal Auditors across the world and his recent clients include UK-listed companies, banks, multinationals, central and local government, law enforcement, international charities, professional services companies, NATO, the OECD, and UN Agencies.



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**Best Western Plus Congress Hotel,
Yerevan, Armenia**



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Our Special Invited Guests

Mr. Christopher Cooke

Mr. Christopher Cooke is recognized for his change management and troubleshooting capabilities, quality assurance, training, coaching, facilitation, mentoring, general and project management abilities. He maintains a theoretically informed, dynamic, pioneering, and practical focus across all aspects of his professional and personal activities. He is recognized internationally for his specialism in Integral Theory and Practice and is a regular public speaker. His multi-sector change management experience includes Water, Oil and Gas, Agriculture, Energy, Healthcare, Manufacturing, Local Authorities and Regional Development, Investment Management, Education, The Churches, Spiritual Communities, Politics, Law Enforcement, Anti-terrorism, Military, Industrial, Leadership Development, Sports, Transport, Music, Beauty, Wellness and Wellbeing.



Mr. Vahagn Ghazaryan

With a profound track record spanning over 13 years in the Armenian business market, Mr. Vahagn Ghazaryan is a professional renowned for his exceptional sales acumen and strategic leadership. Armed with a diverse educational background, including an MBA from AUA, expertise in the insurance business from ASUE, and a strong foundation in economics from YSU, Mr. Ghazaryan has consistently demonstrated his commitment to driving growth and success in the corporate world. Throughout his career, Mr. Ghazaryan has held key positions across various sectors. Notably, he served as the Advisor CEO on Sales and Methodology at INGO ARMENIA Insurance CJSC, Executive Director at the Althealth Foundation, Branch Director at INGO ARMENIA Insurance CJSC. As the Founder and CEO of Stamina Sales Outsourcing Company, Mr. Chazaryan continues to spearhead initiatives that redefine sales excellence and corporate strategy in the Armenian business landscape.



Gala Dinner "Lanj" Restaurant

Address: Gevorg Jahukyan St 213/9

12.10.2023, 19:30



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Best Western Plus Congress Hotel,
Yerevan, Armenia



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Program

12.10.2023



09:00 – 09:30

Registration / Morning Tea & Coffee

09:30 – 09:45

Opening Remarks
Azat Gabirelyan

09:45 – 10:00

Sponsor's Speech

10:00 – 11:00

Panel: Should auditors be predictors? If yes, how should we go about it?
Moderator Klaus Gressenbauer

11:00 – 11:45

The 360 degree perspective
Klaus Gressenbauer



11:45 – 12:15

Coffee Break

12:15 – 13:00

Psychology of the individuals: What makes you happy?
Christopher Cooke



13:00 – 14:30

Networking Lunch

14:30 – 15:30

Panel: What makes you happy?
Moderators Christopher Cooke and Nana Hovhannisyan

15:30 – 16:15

Psychology of Sales and Customer Satisfaction
Vahagn Ghazaryan



16:15 – 16:45

Coffee Break

16:45 – 17:45

Panel: How to apply sales philosophy to Internal Audit?
Moderator Vahagn Ghazaryan



19:30 – 23:00

Gala Dinner

13.10.2023



09:00 – 09:30

Registration/Morning Tea & Coffee

09:30 – 10:30

Focusing on Strategy
Robert Cornellisse

10:30 – 11:30

Panel: TBD
Moderator Robert Cornellisse



11:30 – 12:00

Coffee Break

12:00 – 13:00

A world of challenges and opportunities: the internal auditor of the future
John Chesshire

13:00 – 13:30

Closing remarks
Azat Gabrielyan

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